Filed by FMC Technologies, Inc.
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Subject Companies: FMC Technologies, Inc.an 12 unTe





7. When can we expect more commun





#### 12. What is a functional workstream?

- Given the scale of the integration effort, we have divided the work into multiple workstreams.
- The mandate of functional workstreams is to look at current practices at both companies with input from businesses and regions, and propose the best way to merge those functions and achieve the identified synergy targets.
- Functional workstreams include: Subsea Integration; Surface and Onshore/Offshore Integration; Global Business Services (GBS); Supply Chain/Procurement; HR Policies and Sustainable Development; Facilities; Communication/Branding; IT; Finance; Legal and Compliance; Research and Development; Quality; Key Account Management; HSE; Security; and Insurance.

#### 13. What is a business workstream?

- · Given the scale of the integration effort, we have divided the business work into multiple workstreams.
- The mandate of business workstreams is to tailor integration plans to the specific business and regional needs and to ensure execution of these
  plans.
- Business workstreams include: Subsea Projects; Subsea Services; Subsea Products (including Manufacturing); Onshore/Offshore; and Surface.

### 14. How will integration decisions be made?

- The integration planning team is responsible for developing a detailed and thoughtful integration plan to make the post-close transition as seamless, efficient and productive as possible.
- The team and the EST group to which it reports, is comprised of leaders from both organizations to ensure that it is fully appreciating and
  capturing the greatest strengths of both organizations.
- In all of our decisions, we are committed to treating all employees at both companies fairly and with respect as we move through this process.
- · Similarly, we are committed to operating with transparency and keeping you informed throughout this process.

## 15. Will each of the integration planning teams develop organization charts for their functions/business units prior to 'Day One'?

- It is important to remember that organizing a new company takes time, and we want to ensure that we are putting in place the right organizational structure.
- Once we have decided the best structure for our combined businesses, we will begin to populate the organization with the aim of ensuring that the state of the





### 16. When will the merger close? Do we anticipate any challenges between now and closing?

- We continue to expect the merger to close in early 2017, subject to the approvals of Technip and FMC Technologies shareholders, regulatory bodies and consents, and other customary closing conditions.
- · We are pleased to have already received early approval from U.S. regulatory authorities and will continue to make the appropriate filings.

#### 17. Do we expect to consolidate facilities once we merge?

- We recognize the importance of maintaining our company's respective footprints in order for the combined company to be successful and develop its new culture in a productive environment.
- That said, a result of co-locating may be consolidation in locations where both companies have facilities also so that we may deliver on our savings targets.

# 18. Is there a plan for 'Day One' and beyond for TechnipFMC?

- We're creating a unique offering with a unique set of competencies and skills that is unparalleled in the industry.
- We are as much focused on 'Day One' as we are on 'Day 100', 'Day 365', and even two years out.
- Though there are still a number of things we have to address, we are pleased with the progress we're making in our integration planning, which will ensure a smooth transition for all of our stakeholders.
- We look forward to realizing the significant operational and strategic benefits inherent in this combination.

## 19. Will there be redundancies as a result of the merger?

- This combination is about positioning FMC Technologies and Technip for growth, which we expect to translate into increased opportunities for many employees as we benefit from being part of a larger, more diverse company.
- As we plan for the integration after closing, we cannot rule out that there may be some areas of overlap in certain job functions, but it's too early
  to assess this.
- Overall, we expect that with greater scale and an enhanced global presence, there will be expanded opportunities for personal development and career growth for employees of the combined company.
- We are dedicated to making all decisions promptly and committed to treating all employees at both companies fairly and with respect as we
  move through this process.

# 20. How will we manage the relationships with existing clients and suppliers after closing?

- In most cases, client relationships will remain with their current team after the merger is complete.
- If dual agreements create conflicts, management of the combined company will work with clients and suppliers to resolve issues fairly.
- Please remember that, until this transaction closes, we will continue operating as separate companies, and our alliance and joint venture will continue unchanged.
- Our customer relationships remain our top priority.
- We will continue providing updates as they become available.

